



AGENDA
GLENCOE GOLF CLUB
Golf Advisory Committee
Village of Glencoe
Monday, November 21, 2016-7:00pm

1. CALL TO ORDER AND ROLL CALL

Dale Thomas, Chairman

Jim Hirsch

Eva Levy

Mitch Melamed

Ron Schmidt

Scott Shore

2. CONSIDER THE OCTOBER 17TH MEETING MINUTES

3. MANAGER'S MONTHLY REPORT

- OCTOBER 2016 SUMMARY REPORT

4. DISCUSS IDEAS FOR FY2018 IMPROVEMENT, UPKEEP AND MAINTENANCE PLAN

5. OTHER BUSINESS

6. PUBLIC COMMENT TIME

7. ADJOURN

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE
Meeting Minutes
October 17, 2016

1. CALL TO ORDER AND ROLL CALL

The Golf Advisory Committee was called to order at 7:00 p.m. at the Village of Glencoe, Village Hall. The following members were present:

Dale Thomas, Chairman
Jim Hirsch
Eva Levy

Committee members Mitch Melamed, Ron Schmidt and Scott Shore were absent.

2. APPROVAL OF THE 2016 SEPTEMBER MINUTES

The September Golf Advisory Committee meeting minutes were approved as written.

3. PUBLIC COMMENT TIME

- None

4. MANAGERS MONTHLY REPORT

- Stella reviewed the September monthly reports and financial statement.
- Third party tee time operators were discussed.
- Plans for the permanent tee time program for next season were discussed.
- Stella informed the committee of the long term plans for the natural areas.

5. OTHER BUSINESS

- The closure of Sunset Valley golf course for renovations next year was discussed.
- The new drone video flyovers on the website were viewed. The committee thought the videos were a great addition to the website and would give potential visitors to the course a glimpse of the layout and conditioning.
- The committee was asked to bring their ideas for the upkeep, maintenance and improvement program for next season to the November meeting.
- The committee commented on how great the course conditions are and have been all season.

6. ADJOURNMENT

- There being no further business for discussion, the meeting was adjourned at 7:30 p.m.



Glencoe Golf Club

To: Golf Advisory Committee
From: Stella Nanos, General Manager
Date: November 18, 2016
Subject: October 2016 Monthly Report

Financial Overview: October started out great with above average temperatures and no precipitation. Several days towards the end of the month were complete washouts due to heavy rain events. Carts were not allowed on the course four days out of the month. Revenues were \$127,898 versus the budget of \$95,602.

	2016 Actual	2015 Actual
Rounds	2,948	2,818
Average Rate	\$26.60	\$28.62
FYTD Rounds	30,018	30,345

Departmental Overview:

Golf Shop: Greens fee revenue was \$78,418 vs. the budget of \$62,893.

Merchandise: Golf shop sales totaled \$4,401 vs. a budget of \$3,275.

Driving Range: The driving range revenue was \$4,163 vs. the budget of \$3,800.

Rentals: Power cart rental revenue was \$21,801 vs. the budget of \$17,500; pull cart rental revenue was \$1,254 vs. the budget of \$1,000.

Food & Beverage: The restaurant is open with a full menu and the beverage cart is available weather permitting. The rent payment of \$4,896 was received.

Golf Course:

- All of the fairways were aerated during the month. This is a meticulous and labor intensive process that is performed every other season in order to keep the fairways healthy and draining properly.
- Trees were planted throughout the golf course as part of our annual tree replacement program.
- Leaf blowing and mulching occurred on a daily basis.
- Bunkers, sprinkler heads and fairway markers were edged for the final time this season.

2016 Weather: The high temperature for the month was 80 degrees and the low was 36 degrees. The average high for the month is 62 degrees and the average low is 42 degrees. Total precipitation was 4.5 inches against an average of 3.2 inches.

Marketing Notes:

- Fall rates went into effect to help entice golfers to play in the shoulder season; the special rates included an extra reduction for senior members.
- An email blast was sent promoting the fall rates and the Chili Open.
- The Chili Open online registration was created to facilitate pre-booking for the event.
- The Club is utilizing advertising through Facebook Ads. This marketing tool uses technology to target a geo located audience.
- Google adwords remarketing is being utilized to introduce target marketing to guests who have visited our website, used our mobile app or have provided their email address.
- Social media website updates via Twitter, Instagram and Facebook.

Miscellaneous:

- The 2016 IHSA High School Sectional Boys Golf Tournament was held in October. Teams from local high schools including Loyola Academy, New Trier and Glenbrook South squared off against other regional powerhouses including individual medalists from Chicago's Whitney Young and Walter Payton high schools. The top 3 teams and top 10 individuals advanced to the IHSA State Finals in Bloomington, Il.
- The Senior Fall Classic was held to thank all of our Senior Members for playing with us this season. The seniors enjoyed a day of golf, food, contests and fun. The contests included the popular best dressed competition to get everyone into the spirit of the event.

Sincerely,

Stella Nanos
General Manager

**GLENCOE GOLF CLUB
MONTHLY FINANCIAL REPORT**

October 2016

Glencoe Golf Club											
INCOME STATEMENT											
Summary of All Units											
For the Month Ending October 31, 2016											
	This Period Actual	This Period Budget	+/- Budget	This Period Last Year	+/- Last Year	Year To Date Actual	Year To Date Budget	+/- Budget	Year To Date Last Year	+/- Last Year	Annual Budget
REVENUE											
GOLF ACADEMY	7,775	2,000	5,775	4,937	2,838	124,808	89,000	35,808	146,099	(21,291)	90,100
GREENS FEES	78,443	62,893	15,550	80,682	(2,209)	1,044,154	1,089,334	(45,180)	1,046,504	(2,350)	1,093,424
LEASES	4,896	4,896	-	4,896	-	24,480	24,480	-	24,480	-	24,480
MERCHANDISE	4,401	3,275	1,126	3,154	1,247	58,157	51,525	6,632	54,169	3,988	52,250
OTHER	1,471	1,238	233	2,011	(540)	27,569	21,854	5,715	30,315	(2,746)	23,054
OUTINGS	4,948	-	4,948	-	4,948	31,469	27,642	3,827	32,438	(969)	27,642
POWER CARTS	21,801	17,500	4,301	21,251	550	248,886	240,677	8,209	229,416	19,470	242,177
RANGE	4,163	3,800	363	3,501	662	60,611	54,250	6,361	59,463	1,148	54,400
TOTAL	127,898	95,602	32,296	120,402	7,496	1,620,134	1,598,762	21,372	1,622,884	(2,750)	1,607,527
EXPENSES											
C&G PAYROLL	35,720	42,599	(6,879)	44,092	(8,372)	299,639	360,782	(61,143)	321,272	(21,633)	475,912
CAPITAL OUTLAY	12,721	12,880	(159)	10,567	2,154	187,860	261,042	(73,182)	168,477	19,383	679,498
CHEM/FERTILIZER	-	6,000	(6,000)	1,465	(1,465)	72,961	68,500	4,461	62,528	10,433	75,000
COGS	3,145	2,129	1,016	2,231	914	35,892	33,492	2,400	33,277	2,615	33,963
COMMUNICATIONS	848	1,095	(247)	975	(127)	9,361	8,671	690	6,585	2,776	14,189
CREDIT CARD FEES	2,622	2,302	320	2,510	112	32,237	31,786	451	31,994	243	33,605
EQUIPMENT R&M	590	1,000	(410)	1,654	(1,064)	8,715	11,600	(2,885)	12,909	(4,194)	23,600
GASOLINE	2,051	3,500	(1,449)	3,099	(1,048)	8,627	17,000	(8,373)	11,231	(2,604)	19,700
GOLF ACADEMY	4,075	3,090	985	4,533	(458)	96,595	64,890	31,705	104,758	(8,163)	69,486
LIABILITY INSURANCE	2,181	1,262	919	2,779	(598)	13,167	12,093	1,074	12,035	1,132	17,139
MAINTENANCE SUPPLIES	681	1,950	(1,269)	2,055	(1,374)	23,134	23,660	(526)	19,130	4,004	25,760
MANAGEMENT FEE	-	3,543	(3,543)	-	-	15,978	28,344	(12,366)	15,978	15,978	42,516
MARKETING	429	1,000	(571)	825	(396)	17,150	20,400	(3,250)	15,495	1,655	25,000
OTHER	3,203	5,263	(2,060)	4,885	(1,682)	37,230	52,037	(14,807)	29,945	7,285	63,291
POWER CART LEASE	-	-	-	-	-	47,845	47,845	-	27,500	20,345	47,845
RANGE	-	-	-	-	-	5,855	3,800	2,055	3,866	1,989	3,800
SHOP PAYROLL	35,993	34,369	1,624	33,755	2,238	317,366	333,564	(16,198)	304,350	13,016	455,582
UTILITIES	-	2,995	(2,995)	8,996	(8,996)	22,096	25,035	(2,939)	23,622	(1,526)	39,785
WATER-SEWER-GARBAGE	120	6,210	(6,090)	963	(843)	6,861	22,470	(15,609)	3,083	3,778	30,470
TOTAL	104,379	131,187	(26,808)	125,384	(21,005)	1,258,569	1,427,011	(168,442)	1,192,057	66,512	2,176,141
OPERATING INCOME (LOSS)	23,519	(35,585)	(59,104)	(4,982)	394	361,565	171,751	189,814	430,827	(568,614)	(568,614)
INTEREST	479	225	254	85	394	4,461	1,325	3,136	2,024	2,437	1,945
SALE OF ASSETS	-	-	-	-	-	250	-	250	3,000	(2,750)	-
INTEREST EXPENSE	-	-	-	-	-	-	-	-	-	-	3,100
TOTAL	479	225	254	85	394	4,711	1,325	3,386	5,024	(313)	5,045
CHANGE IN NET ASSETS	23,998	(35,360)	(11,362)	(4,897)	1	366,276	173,076	193,200	435,851	(563,569)	(563,569)
DAYS OF OPERATION	29.00	31.00	(2.00)	28.00	1	208.00	228.00	(20.00)	203.00	5	238.00
ROUNDS	2,948	2,623	325	2,818	130	30,018	30,746	(728)	30,345	(327)	31,146
AVERAGE GF PER ROUND	26.61	23.98	2.63	28.62	34.78	34.78	35.43	(0.65)	34.49	0.29	35.11

**Glencoe Golf Club
FY2017 Round History**

	Fiscal Year 2017			Fiscal Year 2016		
	Period	Ytd	Budget Rounds	Period	Ytd	Budget Rounds
March	539	539	264	244	244	262
April	1,488	2,027	1,516	1,632	1,876	1,334
May	3,859	5,886	3,925	4,170	6,046	4,135
June	5,416	11,302	5,592	4,824	10,870	5,603
July	5,922	17,224	6,266	6,124	16,994	6,341
August	5,386	22,610	5,976	5,955	22,949	6,025
September	4,460	27,070	4,584	4,578	27,527	4,587
October	2,948	30,018	2,623	2,818	30,345	2,480
November	-	30,018	400	1,214	31,559	305
December	-	30,018		397	31,956	
January		30,018		31,956	31,956	
February		30,018		31,956	31,956	

DAYS OF OPERATION

	Fiscal Year 2017			Fiscal Year 2016		
	Period	Ytd	Budget Days	Period	Ytd	Budget Days
March	19	19	14	9	9	14
April	14	33	30	23	32	30
May	29	62	31	29	61	31
June	30	92	30	26	87	30
July	31	123	31	31	118	31
August	26	149	31	30	148	31
September	30	179	30	27.0	175	30
October	29	208	31	28	203	31
November	-	208	10	13	216	10
December	-	208		10	226	
January		208		226	226	
February		208		226	226	

ROUNDS PER DAY OF BUDGETED OPERATION

	Fiscal Year 2017			Fiscal Year 2016		
	Actual	Budget	Variance	Actual	Budget	Variance
March	39	19	20	17	19	-1
April	50	51	-1	54	44	10
May	124	127	-2	135	133	1
June	181	186	-6	161	187	-26
July	191	202	-11	198	205	-7
August	174	193	-19	192	194	-2
September	149	153	-4	153	153	0
October	95	85	10	91	80	11
November	0	40	-40	121	30	91
December	#DIV/0!	#DIV/0!	#DIV/0!	0	0	N/A
January	#DIV/0!	#DIV/0!	#DIV/0!	N/A	0	N/A
February	#DIV/0!	#DIV/0!	#DIV/0!	N/A	0	N/A

Source: Golf Records

Revenue Summary & Detail

Glencoe Golf Club
Monthly Revenue Activity Summary

activity key acct title	October 2016 Activity				Year-To-Date Activity (FY 2017)						
	This Period		\$ of Period		This Period		\$ of Period				
	Actual	Budget	Budget	Last Year	Actual	Budget	Last Year	Budget			
GOLF ACADEMY	7,775	2,000	5,775	4,937	2,838	124,808	89,000	35,808	146,099	-21,291	90,100
GREENS FEES	78,443	62,893	15,550	80,652	-2,209	1,044,154	1,089,334	-45,180	1,046,504	-2,350	1,093,424
INTEREST	479	225	254	85	394	4,461	1,325	3,136	2,024	2,437	1,945
LEASES	4,896	4,896	0	4,896	0	24,480	24,480	0	24,480	0	24,480
MERCHANDISE	4,401	3,275	1,126	3,154	1,247	58,157	51,525	6,632	54,169	3,988	52,250
OTHER	1,471	1,238	233	2,011	-540	27,569	21,854	5,715	30,315	-2,746	23,054
OUTINGS	4,948	0	4,948	0	4,948	31,469	27,642	3,827	32,438	-969	27,642
POWER CARTS	21,801	17,500	4,301	21,251	550	248,886	240,677	8,209	229,416	19,470	242,177
RANGE	4,163	3,800	363	3,501	662	60,611	54,250	6,361	59,463	1,148	54,400
SALE OF ASSETS	0	0	0	0	0	250	0	250	3,000	-2,750	0

Glencoe Golf Club

Monthly Revenue Activity Detail

activity key acct	title	October 2016 Activity										Year-To-Date Activity (FY 2017)			
		This Period		This Period		This Period		Last Year		YTD		\$ of YTD		\$ of Last	
		Actual	Budget	Budget	Budget	Budget	Actual	Actual	Actual	Budget	Budget	Year	Year	Year	Year
GOLF ACADEMY															
60-166-600-32517	GOLF ACADEMY REVENUE	0	0	0	0	0	0	0	0	35,099	40,100	-5,001	40,700	-5,601	40,100
60-166-600-32927	GOLF PRO LESSONS	7,775	2,000	5,775	4,937	2,838	2,838	2,838	2,838	89,709	48,900	40,809	105,399	-15,690	50,000
GOLF ACADEMY		7,775	2,000	5,775	4,937	2,838	2,838	2,838	2,838	124,808	89,000	35,808	146,099	-21,291	90,100
GREENS FEES															
60-166-600-32480	SENIOR MEMBERSHIPS	25	0	25	0	25	0	25	22,412	19,825	2,587	20,423	1,989	19,825	
60-166-600-32485	GREEN FEES - WEEK DAYS	37,258	36,052	1,206	54,598	-17,340	487,969	520,271	-32,302	523,095	-35,126	522,471	522,471		
60-166-600-32490	GREEN FEES - WEEKENDS	41,160	26,841	14,319	26,054	15,106	329,308	365,238	-35,930	304,986	24,322	367,128	367,128		
60-166-600-32495	PERM TIMES & FEES	0	0	0	0	0	204,465	184,000	20,465	198,000	6,465	184,000	184,000		
GREENS FEES		78,443	62,893	15,550	80,652	-2,209	1,044,154	1,089,334	-45,180	1,046,504	-2,350	1,093,424	1,093,424		
INTEREST															
60-166-600-32805	INTEREST ON INVESTMENTS	608	225	383	225	383	3,655	1,325	2,330	1,325	2,330	1,945	1,945		
60-166-600-32810	IMET EARNINGS	-129	0	-129	-140	11	806	0	806	699	107	0	0		
INTEREST		479	225	254	85	394	4,461	1,325	3,136	2,024	2,437	1,945	1,945		
LEASES															
60-166-600-32920	FOOD SERVICE FEE	4,896	4,896	0	4,896	0	24,480	24,480	0	24,480	0	24,480	0	24,480	
LEASES		4,896	4,896	0	4,896	0	24,480	24,480	0	24,480	0	24,480	0	24,480	
MERCHANDISE															
60-166-600-32705	FOOD SALES	0	0	0	0	0	75	125	-50	31	44	300	300		
60-166-600-32710	GOLF BALLS	1,883	1,600	283	2,056	-173	21,813	18,650	3,163	20,585	1,228	18,800	18,800		
60-166-600-32715	CLOTHING	504	425	79	277	227	10,384	6,700	3,684	10,792	-408	6,800	6,800		
60-166-600-32720	MERCHANDISE	2,014	1,250	764	821	1,193	25,723	26,050	-327	22,713	3,010	26,350	26,350		
60-166-600-32730	NON ALCH DRINK SALES	0	0	0	0	0	162	0	162	48	114	0	0		
MERCHANDISE		4,401	3,275	1,126	3,154	1,247	58,157	51,525	6,632	54,169	3,988	52,250	52,250		
OTHER															
60-166-600-32500	ANNUAL LOCKER RENTAL	0	0	0	0	0	300	300	0	200	100	300	300		
60-166-600-32510	PULL CART RENTAL	1,254	1,000	254	1,546	-292	15,280	15,500	-220	19,439	-4,159	15,900	15,900		
60-166-600-32520	CDGA REVENUE	0	0	0	40	-40	1,240	1,200	40	1,240	0	2,000	2,000		
60-166-600-32525	LEAGUE FEES	-525	0	-525	0	-525	4,005	2,000	2,005	2,780	1,225	2,000	2,000		

Revenue List

11/8/2016

Glencoe Golf Club
Monthly Revenue Activity Detail

activity key acct title	October 2016 Activity										Year-To-Date Activity (FY 2017)				
	This Period		This Period		This Period		This Period		YTD		\$ of YTD		\$ of Last		
	Actual	Budget	Budget	\$ of Period	Last Year	Last Year	Last Year	Last Year	Actual	Budget	Budget	Year	Year	Year	Budget
60-166-600-32530 RENTAL CLUBS	128	238	-110	100	28	289	289	289	2,526	2,854	-328	2,420	2,420	106	2,854
60-166-600-32995 SUNDRY	614	0	614	325	289	289	289	4,218	0	4,218	4,236	4,236	-18	0	0
OTHER	1,471	1,238	233	2,011	-540	27,569	27,569	21,854	5,715	30,315	30,315	30,315	-2,746	23,054	23,054
OUTINGS															
60-166-600-32475 GOLF OUTING REVENUE	4,948	0	4,948	0	4,948	31,469	31,469	27,642	3,827	32,438	32,438	32,438	-969	27,642	27,642
OUTINGS	4,948	0	4,948	0	4,948	31,469	31,469	27,642	3,827	32,438	32,438	32,438	-969	27,642	27,642
POWER CARTS															
60-166-600-32505 ELECTRIC CART RENTAL	21,801	17,500	4,301	21,251	550	248,886	248,886	240,677	8,209	229,416	229,416	229,416	19,470	242,177	242,177
POWER CARTS	21,801	17,500	4,301	21,251	550	248,886	248,886	240,677	8,209	229,416	229,416	229,416	19,470	242,177	242,177
RANGE															
60-166-600-32515 PRACTICE RANGE REVENUES	4,163	3,800	363	3,501	662	60,611	60,611	54,250	6,361	59,463	59,463	59,463	1,148	54,400	54,400
RANGE	4,163	3,800	363	3,501	662	60,611	60,611	54,250	6,361	59,463	59,463	59,463	1,148	54,400	54,400
SALE OF ASSETS															
60-166-600-35110 SALE OF ASSETS	0	0	0	0	0	250	250	0	250	3,000	3,000	3,000	-2,750	0	0
SALE OF ASSETS	0	0	0	0	0	250	250	0	250	3,000	3,000	3,000	-2,750	0	0

Expenditure Report

Summary Report by Type
Expenditure Detail

Glencoe Golf Club Monthly Expenditure Activity Summary

activity sub_1 key acct title	October 2016 Period Activity				Year-To-Date Activity (FY 2017)						
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL	35,720	42,599	-6,879	44,092	-8,372	299,639	360,782	-61,143	321,272	-21,633	475,912
CAPITAL	12,721	12,880	-159	10,567	2,154	187,860	261,042	-73,182	168,477	19,383	679,499
CHEM/FERTILIZER	0	6,000	-6,000	1,465	-1,465	72,961	68,500	4,461	62,528	10,433	75,000
COGS	3,145	2,129	1,016	2,231	914	35,892	33,492	2,400	33,277	2,615	33,963
COMMUNICATIONS	848	1,095	-247	975	-127	9,361	8,671	690	6,585	2,776	14,189
CREDIT CARD FEES	2,622	2,302	320	2,510	112	32,237	31,786	451	31,994	243	33,605
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	105,000
EQUIPMENT R&M	590	1,000	-410	1,654	-1,064	8,715	11,600	-2,885	12,909	-4,194	23,600
GASOLINE	2,051	3,500	-1,449	3,099	-1,048	8,627	17,000	-8,373	11,231	-2,604	19,700
GOLF ACADEMY	4,075	3,090	985	4,533	-458	96,595	64,890	31,705	104,758	-8,163	69,486
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	3,100
LIABILITY INSURANCE	2,181	1,262	919	2,779	-598	13,167	12,093	1,074	12,035	1,132	17,139
MAINTENANCE SUPPLIES	681	1,950	-1,269	2,055	-1,374	23,134	23,660	-526	19,130	4,004	25,760
MANAGEMENT FEE	0	3,543	-3,543	0	0	15,978	28,344	-12,366	0	15,978	42,516
MARKETING	429	1,000	-571	825	-396	17,150	20,400	-3,250	15,495	1,655	25,000
OTHER	3,203	5,263	-2,060	4,885	-1,682	37,230	52,037	-14,807	29,945	7,285	63,291
POWER CART LEASE	0	0	0	0	0	47,845	47,845	0	27,500	20,345	47,845
RANGE	0	0	0	0	0	5,855	3,800	2,055	3,866	1,989	3,800
SHOP PAYROLL	35,993	34,369	1,624	33,755	2,238	317,366	333,564	-16,198	304,350	13,016	455,583

Glencoe Golf Club

Monthly Expenditure Activity Summary

activity sub_1 key	sub1_title acct title	October 2016 Period Activity				Year-To-Date Activity (FY 2017)			
		This Period	This Period	This Period	This Period	YTD	\$ of YTD	YTD Last	\$ of Last
		Actual	Budget	Budget	Last Year	Actual	Budget	Year	Year
UTILITIES	0	2,995	-2,995	8,996	22,096	25,035	23,622	-1,526	39,785
WATER-SEWER-GARBAGE	120	6,210	-6,090	963	6,861	22,470	3,083	3,778	30,470

Glencoe Golf Club Monthly Expenditure Activity Detail

activity sub_1 key acct	sub1_title title	October 2016 Period Activity				Year-To-Date Activity (FY 2017)						
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL												
60-166-387-42110	SALARIES REG - BUILDING	14,793	14,933	-140	15,899	-1,106	126,154	126,927	-773	118,097	8,057	198,599
60-166-387-42118	SAFETY PAY	0	0	0	0	0	225	0	225	0	225	0
60-166-387-42120	SALARIES - RHS PAY	0	0	0	0	0	2,347	2,500	-153	2,079	268	2,500
60-166-387-42210	SALARIES TEMP -	10,276	16,917	-6,641	11,997	-1,721	84,250	135,650	-51,400	111,081	-26,831	141,264
60-166-387-42310	OVERTIME - BUILDINGS &	0	0	0	0	0	27	0	27	0	27	0
60-166-387-42610	EMPLOYEE BENEFITS	4,123	4,151	-28	4,181	-58	33,010	33,208	-198	33,450	-440	50,087
60-166-387-46115	SOCIAL SECURITY ADMIN.	2,253	2,052	201	1,711	542	14,895	16,434	-1,539	14,058	837	21,072
60-166-387-46120	MEDICARE ONLY CONTRIB.	527	480	47	400	127	3,483	3,843	-360	3,288	195	4,893
60-166-387-46125	ILL MUNI. RET. FUND	3,748	3,426	322	2,145	1,603	23,259	27,035	-3,776	18,753	4,506	35,768
60-166-387-47110	UNEMPLOYMENT	0	640	-640	7,759	-7,759	11,989	15,185	-3,196	20,466	-8,477	21,729
C&G PAYROLL		35,720	42,599	-6,879	44,092	-8,372	299,639	360,782	-61,143	321,272	-21,633	475,912
CAPITAL												
60-166-387-81120	BUILDING ALTERATIONS	1,268	0	1,268	1,690	-422	1,362	10,500	-9,138	14,922	-13,560	410,500
60-166-387-81130	GOLF COURSE	2,076	3,000	-924	2,063	13	40,242	89,150	-48,908	58,069	-17,827	89,150
60-166-387-81135	FORESTRY &	0	5,000	-5,000	0	0	0	24,000	-24,000	180	-180	39,000
60-166-387-82140	GOLF EQUIPMENT	0	0	0	0	0	59,572	65,500	-5,928	27,396	32,176	65,500
60-166-387-89105	CAPITAL SALARIES	7,231	4,080	3,151	3,311	3,920	56,391	60,110	-3,719	34,214	22,177	63,000
60-166-387-89107	CAPITAL OVERTIME	2,354	0	2,354	2,391	-37	21,325	0	21,325	22,624	-1,299	0
60-166-387-89110	CAPITAL SOCIAL SEC.	-123	253	-376	354	-477	2,837	3,727	-890	3,524	-687	3,906
60-166-387-89115	CAPITAL MEDICARE	-29	59	-88	83	-112	663	872	-209	824	-161	914
60-166-387-89120	CAPITAL IMRF	-56	488	-544	675	-731	5,468	7,183	-1,715	6,724	-1,256	7,529
CAPITAL		12,721	12,880	-159	10,567	2,154	187,860	261,042	-73,182	168,477	19,383	679,499
CHEM/FERTILIZER												
60-166-387-61240	CHEMICALS/SEED/FERTILI	0	6,000	-6,000	1,465	-1,465	72,961	68,500	4,461	62,528	10,433	75,000
CHEM/FERTILIZER		0	6,000	-6,000	1,465	-1,465	72,961	68,500	4,461	62,528	10,433	75,000
COGS												
60-166-386-63140	COGS-FOOD SUPPLIES	0	0	0	0	0	0	81	-81	0	0	195
60-166-389-63105	COGS-GOLF BALLS	1,189	1,040	149	1,319	-130	14,346	12,123	2,223	13,025	1,321	12,220
60-166-389-63120	COGS-CLOTHING	492	276	216	387	105	8,018	4,355	3,663	4,875	3,143	4,420
60-166-389-63135	COGS-MERCHANDISE	1,464	813	651	525	939	13,481	16,933	-3,452	15,377	-1,896	17,128

**Glencoe Golf Club
Monthly Expenditure Activity Detail**

activity sub_1 key acct title	October 2016 Period Activity				Year-To-Date Activity (FY 2017)				Annual Budget	
	This Period		\$ of Period		YTD		\$ of YTD			
	Actual	Budget	Last Year	This Period Last Year	Actual	Budget	YTD Last Year	\$ of Last Year		
60-166-389-63140 COGS-FOOD SUPPLIES	0	0	0	0	47	0	47	0	47	0
COGS	3,145	2,129	1,016	2,231	35,892	33,492	2,400	33,277	2,615	33,963
COMMUNICATIONS										
60-166-385-52205 TELECOM/INTERNET	848	1,095	-247	975	9,361	8,671	690	6,585	2,776	14,189
COMMUNICATIONS	848	1,095	-247	975	9,361	8,671	690	6,585	2,776	14,189
CREDIT CARD FEES										
60-166-388-52195 CREDIT CARD FEES	2,622	2,302	320	2,510	32,237	31,786	451	31,994	243	33,605
CREDIT CARD FEES	2,622	2,302	320	2,510	32,237	31,786	451	31,994	243	33,605
DEPRECIATION										
60-166-385-95105 DEPRECIATION	0	0	0	0	0	0	0	0	0	105,000
DEPRECIATION	0	0	0	0	0	0	0	0	0	105,000
EQUIPMENT R&M										
60-166-387-51180 GENERAL EQUIPMENT R/M	590	1,000	-410	1,115	8,498	8,000	498	11,424	-2,926	20,000
60-166-387-51230 IRRIGATION SYSTEM R/M	0	0	0	539	217	3,600	-3,383	1,485	-1,268	3,600
EQUIPMENT R&M	590	1,000	-410	1,654	8,715	11,600	-2,885	12,909	-4,194	23,600
GASOLINE										
60-166-387-61185 GASOLINE-OIL-GREASE	2,051	3,500	-1,449	3,099	8,627	17,000	-8,373	11,231	-2,604	19,700
GASOLINE	2,051	3,500	-1,449	3,099	8,627	17,000	-8,373	11,231	-2,604	19,700
GOLF ACADEMY										
60-166-386-42110 SALARIES REG - GOLF	0	0	0	0	881	0	881	0	881	0
60-166-386-42124 OTHER COMPENSATION	0	0	0	0	1,623	0	1,623	0	1,623	0
60-166-386-42210 SALARIES TEMP - GOLF	0	0	0	0	11,098	9,000	2,098	10,211	887	9,000
60-166-386-42310 OVERTIME - GOLF	0	0	0	0	76	0	76	0	76	0
60-166-386-52290 MISC CONTRACTUAL	3,985	3,000	985	3,703	81,538	52,500	29,038	91,733	-10,195	56,016
60-166-386-61155 SUPPLIES	0	0	0	0	659	1,950	-1,291	1,264	-605	1,950
60-166-386-62115 MISC COMPUTER	90	90	0	830	720	1,440	-720	1,550	-830	2,520
GOLF ACADEMY	4,075	3,090	985	4,533	96,595	64,890	31,705	104,758	-8,163	69,486

Glencoe Golf Club
Monthly Expenditure Activity Detail

activity sub_1_title key_acct_title	October 2016 Period Activity				Year-To-Date Activity (FY 2017)						
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
INTEREST EXPENSE											
60-166-385-72120 BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	3,100
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	3,100
LIABILITY INSURANCE											
60-166-385-56105 PUBLIC LIABILITY INSUR.	1,474	1,262	212	1,262	212	11,794	10,093	1,701	8,831	2,963	15,139
60-166-385-56110 INSURANCE DEDUCTIBLES	707	0	707	1,517	-810	1,373	2,000	-627	3,204	-1,831	2,000
LIABILITY INSURANCE	2,181	1,262	919	2,779	-598	13,167	12,093	1,074	12,035	1,132	17,139
MAINTENANCE SUPPLIES											
60-166-387-61155 SUPPLIES	0	0	0	8	-8	729	0	729	242	487	0
60-166-387-61225 SEED & SOD	0	0	0	0	0	2,957	1,120	1,837	420	2,537	1,520
60-166-387-61235 SAND/TOP DRESSING	0	0	0	0	0	3,479	4,500	-1,021	3,435	44	4,500
60-166-387-61245 MAINTENANCE SUPPLIES	372	1,000	-628	1,414	-1,042	10,426	10,950	-524	11,266	-840	11,750
60-166-387-62135 SAFETY EQUIPMENT	0	340	-340	0	0	598	1,280	-682	0	598	1,280
60-166-387-64105 UNIFORMS/WORK	309	610	-301	633	-324	4,921	5,310	-389	3,610	1,311	5,510
60-166-387-65105 TOOL PURCHASE/REPAIR	0	0	0	0	0	24	500	-476	157	-133	1,200
MAINTENANCE SUPPLIES	681	1,950	-1,269	2,055	-1,374	23,134	23,660	-526	19,130	4,004	25,760
MANAGEMENT FEE											
60-166-385-53180 VOG SERVICES	0	3,543	-3,543	0	0	0	28,344	-28,344	0	0	42,516
60-166-385-53185 FOREST PRESERVE	0	0	0	0	0	15,978	0	15,978	0	15,978	0
MANAGEMENT FEE	0	3,543	-3,543	0	0	15,978	28,344	-12,366	0	15,978	42,516
MARKETING											
60-166-385-52215 MARKETING/ADVERTISING	429	1,000	-571	825	-396	17,150	20,400	-3,250	15,495	1,655	25,000
MARKETING	429	1,000	-571	825	-396	17,150	20,400	-3,250	15,495	1,655	25,000
OTHER											
60-166-385-52120 COMPUTER SOFTWARE	42	550	-508	42	0	329	4,400	-4,071	1,527	-1,198	6,600
60-166-385-52125 BANKING FEES	225	263	-38	263	-38	1,583	1,845	-262	1,845	-262	2,519
60-166-385-52200 POSTAGE	21	0	21	26	-5	197	155	42	196	1	315
60-166-385-53115 AUDITING SERVICES	43	0	43	0	43	454	600	-146	484	-30	700
60-166-385-54125 LEGAL COUNSEL - OTHER	2,070	500	1,570	0	2,070	11,629	12,100	-471	1,106	10,523	12,100

Glencoe Golf Club

Monthly Expenditure Activity Detail

activity sub_1 sub1_title key acct title	October 2016 Period Activity				Year-To-Date Activity (FY 2017)						
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
	60-166-385-55105	0	0	0	0	0	0	1,350	-1,350	675	-675
60-166-385-55110	0	150	-150	0	0	90	600	-510	29	61	1,500
60-166-385-61165	0	0	0	8	-8	1,758	1,660	98	1,953	-195	1,660
60-166-385-62105	0	0	0	0	0	375	400	-25	177	198	400
60-166-385-93125	0	0	0	0	0	0	300	-300	0	0	300
60-166-387-51105	0	400	-400	1,725	-1,725	579	3,750	-3,171	2,125	-1,546	3,750
60-166-387-52110	0	0	0	0	0	0	0	0	0	0	800
60-166-387-52160	600	800	-200	820	-220	5,340	6,000	-660	4,740	600	6,580
60-166-387-52180	0	750	-750	0	0	1,601	1,750	-149	472	1,129	1,750
60-166-387-52185	48	1,200	-1,152	1,360	-1,312	4,094	6,700	-2,606	4,533	-439	8,200
60-166-387-52290	0	0	0	0	0	0	400	-400	0	0	400
60-166-387-55105	0	0	0	0	0	0	385	-385	0	0	575
60-166-387-55110	0	0	0	0	0	1,187	550	637	979	208	3,350
60-166-388-52290	42	350	-308	363	-321	2,005	2,642	-637	2,512	-507	2,892
60-166-388-55105	0	0	0	0	0	0	0	0	675	-675	0
60-166-388-55110	0	0	0	0	0	738	0	738	320	418	0
60-166-388-61145	0	0	0	0	0	0	1,000	-1,000	1,496	-1,496	1,000
60-166-388-61155	112	150	-38	278	-166	2,199	2,100	99	1,962	237	2,850
60-166-388-61180	0	0	0	0	0	30	0	30	0	30	0
60-166-388-61255	0	0	0	0	0	380	0	380	0	380	0
60-166-389-52150	0	0	0	0	0	1,400	1,800	-400	1,240	160	1,800
60-166-389-64105	0	150	-150	0	0	1,262	1,550	-288	899	363	1,700
OTHER	3,203	5,263	-2,060	4,885	-1,682	37,230	52,037	-14,807	29,945	7,285	63,291
POWER CART LEASE											
60-166-388-74010	0	0	0	0	0	47,845	47,845	0	27,500	20,345	47,845
POWER CART LEASE											
RANGE											
60-166-388-61160	0	0	0	0	0	2,031	300	1,731	299	1,732	300
60-166-388-61250	0	0	0	0	0	3,824	3,500	324	3,567	257	3,500
RANGE											
60-166-389-64105	0	0	0	0	0	5,855	3,800	2,055	3,866	1,989	3,800

**Glencoe Golf Club
Monthly Expenditure Activity Detail**

activity sub_1 key_acct	sub1_title title	October 2016 Period Activity				Year-To-Date Activity (FY 2017)					
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
		10,222	10,333	-111	11,194	-972	86,814	87,830	-1,016	89,779	-2,965
60-166-385-42110	SALARIES REG -	0	0	0	0	0	0	0	0	0	
60-166-385-42118	SAFETY PAY	0	0	0	0	0	0	0	0	0	
60-166-385-42120	SALARIES - RHS PAY	456	0	456	0	456	0	0	0	0	
60-166-385-42124	OTHER COMPENSATION	1,764	1,754	10	1,880	14,177	14,032	15,071	-894	21,048	
60-166-385-42610	EMPLOYEE BENEFITS	648	641	7	702	5,527	5,445	5,626	-99	7,347	
60-166-385-46115	SOCIAL SECURITY ADMIN.	152	151	1	164	1,293	1,285	1,316	-23	1,966	
60-166-385-46120	MEDICARE ONLY CONTRIB.	1,202	1,246	-44	1,288	10,249	10,593	10,327	-78	16,202	
60-166-388-46125	ILL MUNI. RET. FUND	8,157	8,157	0	8,213	69,172	69,336	65,900	3,272	107,394	
60-166-388-42110	SALARIES REG - PLAY	0	0	0	0	0	0	0	0	0	
60-166-388-42118	SAFETY PAY	0	0	0	0	0	0	0	0	0	
60-166-388-42120	SALARIES - RHS PAY	0	0	0	0	2,000	2,000	1,996	4	2,000	
60-166-388-42210	SALARIES TEMP - PLAY	7,861	6,156	1,705	5,324	73,874	89,817	-15,943	66,959	89,817	
60-166-388-42310	OVERTIME - PLAY	0	0	0	0	782	0	782	0	782	
60-166-388-42610	EMPLOYEE BENEFITS	3,430	3,453	-23	3,469	27,458	27,624	-166	27,819	41,436	
60-166-388-46115	SOCIAL SECURITY ADMIN.	955	930	25	791	8,797	9,952	-1,155	7,852	12,227	
60-166-388-46120	MEDICARE ONLY CONTRIB.	223	217	6	185	2,057	2,327	-270	1,836	2,860	
60-166-388-46125	ILL MUNI. RET. FUND	923	1,331	-408	545	7,845	10,348	-2,503	7,193	14,733	
SHOP PAYROLL		35,993	34,369	1,624	33,755	317,366	333,564	-16,198	304,350	13,016	455,583
UTILITIES											
60-166-387-52270	ELECTRICAL - LIGHT/AC	0	2,500	-2,500	8,185	18,976	20,400	-1,424	19,432	-456	27,000
60-166-387-52275	NATURAL GAS	0	495	-495	811	3,120	4,635	-1,515	4,190	-1,070	12,785
UTILITIES		0	2,995	-2,995	8,996	22,096	25,035	-2,939	23,622	-1,526	39,785
WATER-SEWER-GARBAGE											
60-166-387-52255	WATER AND SEWER	0	6,000	-6,000	768	5,949	21,000	-15,051	1,713	4,236	29,000
60-166-387-52260	GARBAGE SERVICE	120	210	-90	195	912	1,470	-558	1,370	-458	1,470
WATER-SEWER-GARBAGE		120	6,210	-6,090	963	6,861	22,470	-15,609	3,083	3,778	30,470

Balance Sheet Detail

Deferred Revenue

Cash Balance

Due to VOG Report

Rain Check & Gift Balance

Deferred Revenue

Glencoe Golf Club

For Period Ending 10/31/2016

Acct No	Description	Balance
60-166-600-24105	RAIN CHECKS OUTSTANDING	18,711.15
60-166-600-24110	GIFT CERTS OUTSTANDING	10,262.43
60-166-600-24160	DEF REV GOLF OUTING	135.00
60-166-600-24175	DEF REV GOLF ACADEMY	43,404.03
Total Def. Rev.		<u>72,512.61</u>

Cash Report

Glencoe Golf Club

For Period Ending 10/31/2016

Acct No	Description	Balance
Balance Sheet		
60-005-005-11120	CASH - PAYROLL	687.83
60-166-600-11111	CASH - NSCB	1,552,863.41
60-166-600-11190	IMET	208,042.14
60-166-600-11210	PETTY CASH	700.00
Total		1,762,293.38

Due To VOG Report

Glencoe Golf Club

For Period Ending 10/31/2016

Acct No	Description	Balance
60-166-600-22190	GOLF MGMT FEE PAYABLE	506,485.04
60-166-600-25105	INT PAYABLE ON ADVANCE	232,043.86
60-166-600-25115	DUE TO GENERAL FUND	960,006.11
Total		<u>1,698,535.01</u>

Rain Check & Gift Balance

Glencoe Golf Club

For Period Ending 10/31/2016

Acct No	Description	Balance
Balance Sheet		
60-166-600-24105	RAIN CHECKS OUTSTANDING	18,711.15
60-166-600-24110	GIFT CERTS OUTSTANDING	10,262.43
Total		<u>28,973.58</u>

Friends of the Glencoe Golf Club

Monthly Report

Cash Balance

Monthly Report - Friends Glencoe Golf Club

For Period Ending 10/31/2016

	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
Operating Revenue							
Total Other Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Operating Revenue	0.00						
Operating Expenses							
Total Service Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Professional Services	0.00						
Total Event Expense	0.00						
Total Service Expense	0.00						
Total Supplies	0.00						

	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
Total Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Commodities	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Operating Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating Excess (Deficit)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Nonoperating Revenue	1.34	0.00	0.51	9.19	0.00	3.52	0.00
Total Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Nonoperating Activity	1.34	0.00	0.51	9.19	0.00	3.52	0.00
Total Excess (Deficit)	1.34	0.00	0.51	9.19	0.00	3.52	0.00
Total Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Cash Report - Friends

Glencoe Golf Club

For Period Ending 10/31/2016

Acct No	Description	Balance
65-170-395-11111	CASH - NSCB	3,373.78
	Total	<u>3,373.78</u>